OPERATIONAL COSTS

We would like to emphasize that it is necessary to check all services expenses for a specific location and according to the specific requirements. Operational costs are shown only for approximate estimates. Prices shown are in the range according the price lists of the provider, defined in accordance with various technical specifics.

Electricity prices in B&H

The price of electricity is defined with tariff and price of kW/h and it is determinate with tariff groups, season and higher/lower daily tariffs. Tariff rates are determined by Entities Regulatory Commission for Electricity, and information are available on:

<u>www.ferk.ba</u> - Regulatory Commission for Electricity in Federation Bosnia and Herzegovina

<u>www.reers.ba</u> - The Regulatory Commission for Energy of Republic of Srpska.

Prices of electricity in B&H With all taxes included	Higher	Lower
Average – December 2023	0.10 EUR/kwh	0.05 EUR/kwh

Source: Agency for Statistics of B&H, - Monthly review of Average Consumer Prices in B&H in December 2023.

For industry, the average price of electricity, excluding value added tax, from the group of IC customers, in the second semestar of 2023 amounted to 9.02 € cents / kWh, which is 1.1% more than the prices in the same half of the previous year.

Source: Agency for Statistics of B&H, - Environment and Energy, Prices of electricity and natural gas, second semester of 2023.

The prices of natural gas in B&H

The price of natural gas	With all taxes included
Average – December 2023	0.562 EUR/m ³

Source: Agency for Statistics of B&H, - Monthly review of Average Consumer Prices in B&H in December 2023.

The price of natural gas for industrial end-	With all taxes, levies and VAT included	
users		
Average, June - December 2023	16.77 EUR/GJ	

Source: Agency for Statistics of B&H, - Environment and Energy, Prices of electricity and natural gas, second semester of 2023.

Due to the change in the wholesale price of natural gas, from 01.01.2024. Sarajevo gas d.o.o. Sarajevo applies a new price, namely: €0.669/Sm³ (with VAT), for a large

economy, €0.675/Sm³ (with VAT) for a small economy and €0.568/Sm³ (with VAT) for households.

The prices of landline and mobile telephone

A variety of custom packages are available on the market within more operators. The approximate price ranges are presented, from the lowest to the highest tariff for one minute and depending on the zone, time call or custom package.

Landline telephony, connection fee is 11.96 EUR with VAT. Monthly subscription prices are from 2.510 up to 7.67 EUR with VAT. The price of monthly subscription includes certain amount of free traffic, and operators also offer other packages where the monthly subscription depends on the amount of traffic included in the monthly subscription. Call price within B&H is 0.026 EUR/Min with VAT for calls to landline networks, and from 0.102 up to 0.124 EUR/Min with VAT for calls to mobile networks in B&H;

Mobile telephony, monthly subscription prices are from 7.67 up to 89.47 EUR with VAT. Call rates within B&H are from 0.092 up to 0.107 EUR/min with VAT.

International calls are divided into three zones: neighbouring, European and non-European countries.

International calls to neighbouring countries: from 0.143 to 0.358 EUR/min.

International calls to other European countries: 0.41 EUR/min.

International calls to non-European countries: from 0.41 to 0.53 EUR/min

Users in B&H also use integrated service packages (duo, trio and quatro) that contain landline and mobile telephony, internet and television services, while the monthly subscription rates range from 20.27 EUR with VAT up to 65.803 EUR with VAT.

Source: Communications Regulatory Agency of Bosnia and Herzegovina – December 2023.

From July 1, 2021, on the basis of the Agreement on the reduction of the prices of roaming services in public mobile communication network in the Western Balkan region, the rule "roam like at home" RLAH will be applied. The "roam like at home" rule also includes the appropriate usage policy.

Average prices according Agency for Statistics of B&H:

- Average price of monthly landline telephone subscription in December 2023 was 6.85 EUR.
- Average price of post-paid mobile phone in December 2023 was 0.102 EUR/min.

Source: Agency for Statistics of B&H, Average consumer prices in Bosnia and Herzegovina in December 2023.

The prices of water in B&H

Water charges are determined at local level and thus are different from one municipality to another. The water price consists of: water, sanitation, PVN (Special Water Compensation) for water consumption and PVN for water protection (depending of the level of pollution of wastewater).

Average monthly price in December 2023, of Water supply was 0.613 EUR/m³ and Sewerage services was 0.306 EUR/m³.

Source: Agency for Statistics of B&H, Average consumer prices in Bosnia and Herzegovina in December 2023.

B&H has an exceptionally high quality of drinking water. Water from the tap is safe to drink as well as most places in the mountains or fountains in towns or along the side of the road.

Fuel prices in B&H

Average price for fuel:

Euro diesel 1.32EUR/I Petrol 98 octanes 1.38 EUR/I Petrol BMB 95 octanes 1.27 EUR/I

Source: Agency for Statistics of B&H, Average consumer prices in Bosnia and Herzegovina in December 2023

Real Estate:

Prices of real estate always depend on a number of factors such as: location, condition and equipment, age, current market situation. Because of that, the price ranges are large and it is necessary to check the available prices for a particular location, regarding particular interest.

Prices of buying/leasing office space are ranging as follows:

Leasing office space (without ground floor) per month: 5 EUR/m² – 20 EUR/m²

Buying office space:

Central position 1,500 EUR/m² – 3,000 EUR/m² Peripheral position 500 EUR/m² – 2,000 EUR/m²

Price of agricultural land: 2 EUR/m² – 25 EUR/m²

Price of construction land: 25 EUR/m² – 700 EUR/m²

Prices of leasing/buying workshop (production building) are: Leasing production building (per month): 2 EUR/m² – 10 EUR/m² Buying production building: 50 EUR/m² – 1,000 EUR/m²

FIPA, May, 2024